



Managing Your Cashflow

- Increase prices
 - Invoice more regularly
 - Chase invoices early
 - Add interest to overdue invoices
 - Review credit terms with debtors
 - Consider upselling/cross selling products
 - Insure against bad debt
 - Consider factoring/invoice finance
 - Free banking
 - Consider flat rate VAT
 - Review credit terms with creditors
 - Negotiate better interest rates
 - Get better deals on purchases
 - Outsource versus staff?
 - Get rid of obsolete/slow moving stock
 - Consider leasing/asset finance
 - Inventory management systems
 - Release funds from pension
- Income**
- Outgoings**
- Assets**

Cash is king